# **Customer Service Professional**



Rachel Butler Tucson, AZ

# Job Preferences:

Desired job title: **Customer Service Professional** 

Customer Service/ Sales Representative Desired occupation:

Call Center Agent

Full time, Part time, Contract, Temporary, Work from Home, Internship Employment type:

Active job seeker Career status:

Available to start: 08/2020

Additional notes: A place where I can utilize my extensive customer service and sales ability to help in

the success of the business



### **Education**:

05/1981 - 06/1983 Scottsdale Community College

Equine Science, Other

Scottsdale, AZ



# Work Experience:

### Foreclosure Specialist

Operated from a Home Office. Reselling properties that had been foreclosed on by American Land and Ranches.

11/2019 - 04/2020 Parts Assistant

La Mesa RV

La Mesa RV - Tucson, AZ Verified shipments against receipts and provided advice to customers about right type of parts needed for specific projects. Met customer needs by looking up stock numbers and prices for various parts, identifying correct items and placing timely orders. Devoted special emphasis to punctuality and worked to maintain outstanding attendance record, consistently arriving to work ready to start immediately.

### Sales Associate Team Leader

Pet Club

Sales associate, Sales

Pet Club - Chino Valley, Az Delegated daily tasks to over 5 employees to provide development opportunities. Consistently trained 5 employees through Leading by Example and Performance Monitoring to minimize loss and increase sales. Greeted and welcomed new members, establishing and updating memberships to Customer Loyalty programs. Built strong relationships with clients by following up on previous purchases and suggesting new products. Initiated indepth service consultations with customers by questioning to learn customer needs and preferences.

05/2000 - 03/2017

### Real Estate Professional-Vacant Land Specialist

American Land and Ranches, Prescott, AZ

Real Estate

American Land and Ranches - Prescott,AZ Showing and selling of rural large acre parcels of land. The ability to read plat maps and decipher lot lines was crucial. Excelled as the first female salesperson for this company, achieving every 2 month, quarterly, and annual bonus. Consistent Top Producer and Salesman of the Year Award winner. Sent to projects in Arizona, California, Nevada, Utah, Texas, and West Virginia

01/2003 - 12/2005

### Ranch Manager

Glen Oaks Ranch Management/Manager

Twin Oaks, Ca

Was given this ranch project to get going completely on my own. Started from ground up with a vacant building. Responsible for every aspect of the sales office and project planning, everything from office plants to staffing, day to day operations, liaison between our development company and the local community. Received substantial bonus when

project sold out under a year, and under budget.



# Language Skills:

Basic:



English



## **Skills:**

Basic:



Customer Service, results-driven, performance-focused, Outlook, detail-oriented, innovative, Goal-driven, sales